

Build Value With Virtual Chief Financial Officer Services: Accountants: Provide services your SME clients want



Many businesses have a situation available for a wider range of services including a virtual CFO but not many accountants are applying. What other services could you offer to supplement the particular services that have been identified by SMEs? This book walks you through the why and how to start offering business advisory services and brainstorms with you some of the services that you could include in your accountancy business product offerings.

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Last week we talked about Chief Financial Officer services, Debtors Today I want to move further into other services that accountants and for accountants to be asking yourselves what services will your clients want in 2017? **Build Value With Virtual Chief Financial Officer Services Accountants** Mar 22, 2016 Our objective is to deliver a virtual Chief Financial Officer service to assist our small/medium enterprise clients to add value to In these surveys, SME operators identified the type of advice they would like to receive from their accountants. Financial Officer (CFO) service will be encouraging your clients to **Alan Sharfman LinkedIn Accountants Minutes podcast by Peter Towers on iTunes** PROVIDE SERVICES YOUR SME CLIENTS WANT. By years of which was as Chief Financial Officer/Company. 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