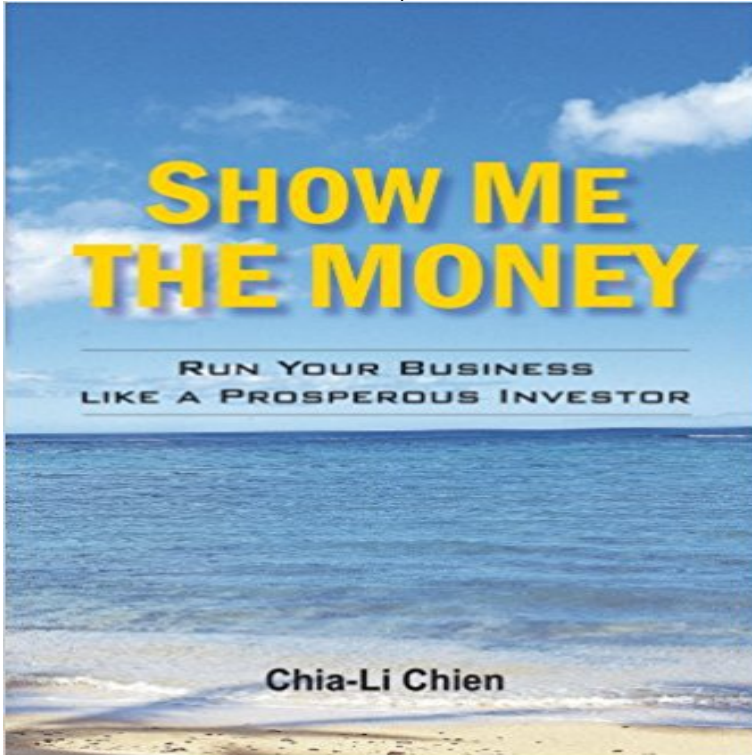


# Show Me the Money: Run Your Business Like a Prosperous Investor



You've successfully started your own business and have created a comfortable lifestyle. What's next? How do you get there? In *Show Me the Money*, author Chia-Li Chien shows you how to strategically innovate your business foundation and enable you to position your company to get the value you deserve. *Show Me the Money* illustrates why you should expect a return on your investment after the years of sweat equity and stress involved in being a business owner. Step by step, Chien demonstrates how to spend more time working on your business and not just in it. This book:

- \$ Empowers you to concentrate on your business
- \$ Shows you how to become an investor of your business
- \$ Prepares you to proactively select the right exit channels and recognize the right window of opportunity to cash out
- \$ Guides you in strategically safeguarding your return on investment
- \$ Teaches you business value drivers-driving the right future investors to you
- \$ Enables you to achieve financial independence and continue to be part of the virtual business cycle

*Show Me the Money* will help you avoid being the one-third of all businesses that close without the owners receiving their deserved cash and value. Let me introduce what I call the G.U.P., my unofficial secret formula for success. G.U.P. consists of three sets of variables that all of us must discover and use in order to obtain the successful status that represents a successful life - by one's own definition. That includes building a successful business and completing a successful exit from your business to realize your dream. This is the full cycle an entrepreneur goes through. G.U.P. helps you use your internal North Star or road map to get there. Read on to learn how to be successful and realize your dream of financial independence. For centuries, the Chinese have believed that success hinges on three variables. All three variables must

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